





Our quality = your safety ... Share it!

Modular workshops online or on-site

**Duration:** 30 minutes to 8h: modular

according to your needs

Where? Online, in your offices, in our

**Training Center** 

## Interactive and modular:

The different workshops proposed by CODIPRO will give you the opportunity to get the maximum of the possibilities and services offered by CODIPRO and LIFTEUROP.

During the workshops, the participants will discover the commercial strategy of our companies, the industries to be targeted, the extent of the range and many other topics while developing their technical knowledge related to the brands CODIPRO and LIFTEUROP.

These workshops, which last between 15 minutes and one hour, are interactive and will give the participants the opportunity to intervene, interact with the trainer or even discuss the challenges encountered in their markets.

We also hope to develop during these meetings, whether they are online or on-site, a little more the commercial and relational links which unite our companies.

In order to optimize these workshops, a discussion will be held beforehand to better target the needs and thus modulate the presentations. If required, CODIPRO can provide a training diploma or a certificate of participation.

Whether online, at your premises or in our Training Center, you will always find a workshop that fits your location and timing.



## AVAILABLE WORKSHOPS

**ONLINE - ON-SITE** 

How can we help you? Who are the target users?

Workshop 1



**Duration**: 20 minutes

**Subject**: ALIPA Group and its target users

What will you learn? ALIPA Group, the commercial strategy and the consumers of

our products.

**Duration**: 30 minutes

**Subject**: The proper use of swivel lifting rings

What will you learn? The different inspections carried out by CODIPRO before shipping the lifting rings as well as the basic rules to be respected for a safe lift.

## Master the use of CODIPRO lifting rings

## Workshop 2



A swivel lifting ring for every situation

Workshop 3



**Duration**: 45 minutes

Subject: Standard CODIPRO range

What will you learn? The standard product range as well as a clear and precise argumentation for the principal models.

**Duration**: 30 minutes

**Subject**: Specific lifting rings and options

What will you learn? Customers sometimes have specific needs. You will discover the possibilities offered by CODIPRO to meet their needs.

## A specific lift popose THE right solution

### Workshop 4



## The safe handling of moulds

Workshop 5



**Duration**: 30 minutes

Subject: Centralized Lifting Systems

What will you learn? The different centralized systems available dedicated to heavy lifts (up to 150t).



**Duration**: 45 minutes

Subject: Expert range LIFTEUROP

What will you learn? A series of accessories and lifting systems selected as much for their quality as for their singularities - A complementary range to the CODIPRO lifting rings!

**Duration**: 20 minutes

**Subject**: Traceability

What will you learn? How blockchain and digitalization are accelerating access to critical information and improving safety in factories.



## CODIPRO: a clear strategy Workshop 8 PLATINUM: COOLINGS PLATINUM: COOLINGS COOLINGS PLATINUM: COOLINGS COOLING

**Duration**: 20 minutes

Subject: Charter and privileges

What will you learn? The business strategy, the different statuses attributed to the Experts and the privileges granted to them.

**Duration**: 20 minutes

**Subject**: Business Development

What will you learn? Discover our Business Development service specialized in technical advice on lifting which is at the service of our Experts. You will get to know its strategy and discover some success stories.



## The inspection of CODIPRO lifting rings Workshop 10

**Duration**: 15 minutes

Subject: Inspection of the lifting rings

What will you learn? When to check a lifting ring? How to inspect it? When to take it out of order? These are some of the topics covered by this module.

**Duration**: 20 minutes

Subject: Regulation and standardization

What will you learn? An overview of the rules to follow in order to put a product on the market that strictly complies with current regulations.

# Lifting rings that comply with the legislation Workshop 11

## Face the competition

## Workshop 12



**Duration**: 30 minutes

**Subject**: Dealing with the comptetition

What will you learn? A detailed argument that will give you the tools you need to deal with your competition.

**Duration**: To be determined

Subject: Customizable Workshop

What will you learn? Depending on your needs, a personalized workshop can be organized (to be agreed upon in advance with the market responsible).

## Personalize your workshop

### Workshop 13





## YOU HAVE QUESTIONS? YOU WOULD LIKE TO SIGN UP?

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