

• CODIPRO HIRES •

Export Sales Technician (M/F)

CODIPRO
WILTZ, LUXEMBOURG

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We are looking for a dynamic and experienced Export Sales Technician to join our team. This role requires technical expertise in the lifting sector and fluency in several languages.

Responsibilities :

- Develop sales and achieve annual targets (figures and promotions) in area of responsibility.
- Identify and prospect new business opportunities.
- Provide technical and commercial advice to customers.
- Negotiate contracts and manage commercial transactions.
- Ensure project follow-up and customer satisfaction.
- Participate in trade shows and sales presentations.
- Work closely with technical and sales teams.

Qualifications :

- Initial technical training required.
- Significant experience in a similar position, ideally in the lifting sector.
- Fluent in several languages.
- Excellent communication, sales and negotiation skills.
- Ability to work independently and as part of a team.
- Willingness to travel frequently.
- Relevant technical or commercial training.

We offer :

- A dynamic, international working environment.
- Opportunities for professional development.
- An attractive salary package, including a performance-based bonus.
- Modern work tools and ongoing training.

Contract type :

Permanent contract -
Full time